

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS

RESOLUTION NO. BG-2025-010

**PROCUREMENT OF ACUMATICA ERP LICENSE SUBSCRIPTION
THROUGH DIRECT CONTRACTING**

WHEREAS, the Bases Conversion and Development Authority (BCDA), through the Information and Communications Technology Department (ICTD), intends to procure the **Acumatica ERP License Subscription** on Cloud for the BCDA Group via Direct Contracting with the Approved Budget for Contract (ABC) amounting to **Two Million Two Hundred Twenty Four Thousand Nine Hundred Twenty Six and 41/100 pesos (Php2,224,926.41)**, inclusive of VAT and all applicable government taxes and fees;

WHEREAS, the Acumatica ERP System was developed to automate business processes for effective oversight and monitoring of its subsidiaries. The Acumatica ERP System offers the following features:

1. Automates/harmonizes the accounting system of BCDA subsidiaries;
2. Facilitates the consolidation of the BCDA Group's financial transactions;
3. Facilitates an easier and faster access to BCDA Group's financial statements;
4. Takes advantage of the benefit of technology in the recording and tracking of various business transactions; and
5. Assists BCDA in financial analysis, planning and decision-making.

WHEREAS, the Acumatica ERP System provides services for BCDA, Clark Development Corporation (CDC), John Hay Management Corp (JHMC), and Poro Point Management Corp (PPMC) and ensures alignment and harmonization of their financial and accounting system. This Acumatica ERP System is currently being used with unlimited users' license that is subscribed annually;

WHEREAS, the Accounting and Comptrollership Department (ACD) has secured the approval of the Bureau of Internal Revenue (BIR) for BCDA to use Acumatica ERP System as Computerized Accounting System (CAS) of BCDA, subject to system audit.

WHEREAS, considering the necessity of the Acumatica ERP in the everyday operations of BCDA and its subsidiaries, BCDA intends to procure the annual license for the ERP System;

WHEREAS, on 23 January 2025, Octal Philippines, Inc./CloudQwest Solutions, Inc. responded to the end-user's request for quotation and submitted a quotation valid until 31 March 2026 (**Annex "A"**) to provide the Acumatica ERP Unlimited Users' License Subscription on Cloud to BCDA in the amount of **Two Million Two Hundred Twenty Four Thousand Nine Hundred Twenty Six and 41/100 pesos (Php 2,224,926.41)**, inclusive of VAT;

WHEREAS, on 14 January 2025, ICTD endorsed a memorandum requesting for the procurement of the **Acumatica ERP License Subscription** on cloud for the BCDA Group through direct contracting

pursuant to Section 50 (a) of the Revised Implementing Rules and Regulations of Republic Act No. 9184 on Alternative Method of Procurement, to wit:

“Direct Contracting may be resorted to by the concerned Procuring Entities under any of the following conditions:

a. Procurement of Goods of proprietary nature which can be obtained only from the proprietary source, i.e. when patents, trade secrets, and copyrights prohibit others from manufacturing the same item;

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c. Those sold by an exclusive dealer or manufacturer which does not have sub-dealers selling at lower prices and for which no suitable substitute can be obtained at more advantageous terms to the government.”

WHEREAS, in the BAC-G meeting dated 27 March 2025, upon the representation of the ICTD and ACD, the following are the additional justifications for the procurement of the Acumatica ERP License Subscription:

- Octal Philippines, Inc./CloudQwest Solutions, Inc. is an Acumatica partner in the Philippines and is the exclusive partner responsible to handle and deliver Acumatica ERP;
- ICTD is not procuring the entire new ERP system but the licenses only;
- Procuring the licenses instead of the whole ERP system is cheaper and cost-effective;
- The current ERP system is responsive to the current needs of BCDA; and
- ICTD will be conducting thorough gap analysis among the ERP end-users to identify issues and concerns.

NOW, THEREFORE, foregoing premises considered, we, the members of the Bids and Awards Committee for Goods, hereby **RESOLVE**, as it is hereby resolved, to recommend the following:

1. To procure the **Acumatica ERP License Subscription** through **Direct Contracting**, pursuant to Section 50 (a) of the Revised Implementing Rules and Regulations of Republic Act No. 9184 on Alternative Method of Procurement;
2. To award the contract to **Octal Philippines, Inc./CloudQwest Solutions, Inc.**, with a contract price of **Two Million Two Hundred Twenty Four Thousand Nine Hundred Twenty Six and 41/100 pesos (Php 2,224,926.41)**, inclusive of VAT all applicable government taxes and fees, and contract duration of twelve (12) months, which will be effective on 01 April 2025 up to 31 March 2026;
3. To issue the corresponding **Notice of Award** to **Octal Philippines, Inc./CloudQwest Solutions, Inc.**; and

4. To direct the **Information and Communications Technology Department (ICTD)**, being the end-user unit, to submit to **BAC-G** copies of the duly conformed **Notice of Award, Notice to Proceed, and Purchase Order/contract agreement.**

RESOLVED, at the BCDA Corporate Office on 28 March 2025.

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS

ENGR. MARK P. TORRES
Chairperson

JOCELYN L. CANIONES
Vice Chairperson

MARIA JOSEFINA V. PE
Member

PATRICK ROEL C. FRANCISCO
Member

ATTY. DIVINA GRACIA A. BACAL
Member

Approved By:

ATTY. GISELA L. KALALO
Executive Vice President



BAC Resolution No. BG-2025-010 Procurement of Acumatica ERP Subscription through Direct Contracting
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